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President Xi Jinping when he was giving the opening address at the Belt and Road Summit Forum for International Cooperation on 14<sup>th</sup> May 2017 Beijing, with a theme "Work together to build the Silk Road Economic Belt and the 21<sup>st</sup> Century Maritime Silk Road" And he said:

- "1. We should build the Belt and Road into a Road for Peace
  - 2. We should build the Belt and Road into a Road of Prosperity
  - 3. We should build the Belt and Road into a Road of Opening Up
  - 4. We should build the Belt and Road into a Road of Innovations
    - 5. We should build the Belt and Road into a Road Connecting different Civilisations"





## PRESENTATION OUTLINE

- Who are these contractors and consultants?
- How are contracts secured in Africa?
  - What are the current experiences?
- What and how should it be improved?
  - Why should it be improved?
    - Conclusion



# WHO ARE THESE CONTRACTORS AND CONSULTANTS?



In almost all African countries, there are Contractors and Consultants from Asia Pacific Region, especially China and India and are mainly found in the three categories of projects:

- Government owned
- Individual private owned
- Corporate private owned



# HOW ARE CONTRACTS SECURED?



- Government-to-Government negotiations;
  - Public procurement;
  - Private-to-Private negotiations.

There is a perception that some infrastructure development contracts are obtained with and through a lot of corruption practices like bribery.



# WHAT ARE THE CURRENT



### **EXPERIENCES?**

- Infrastructure development in Africa does not always reflect value for money and fit for purpose – Poor quality at high costs;
- Discretion and less involvement of skilled engineers and other professionals – Less respect and trust;
  - Less/No technology transfer and mutual learning framework – Less hands on skills dissemination;
- Less/No integrity for peace and prosperity- Corruption practices like bribery;
  - Less/No collaboration mutual benefits Taking advantage unfairly;
  - Insufficient Collaboration Fragmented & Disconnected initiatives by FAEO, FEIAP, CAST, etc



# WHAT & HOW SHOULD IT BE IMPROVED?



- Increase Collaboration through professional institutions under WFEO (FAEO + FEIAP +NFTC);
  - Promote Integrity, Diversity, Equality and Inclusiveness through professional institutions under Africa Asia and the Pacific (AAP) Accord;
- Engage our Governments to involve members of professional institutions at policy and their implementation levels;
  - Introduce systematic and consistent job opportunities in infrastructures, knowledge sharing and dissemination through local contractors and consultants for sustainability.



- 1. It's imperative for Asia and Pacific countries to rebrand by walking the talk of China's President for sustainable peace, prosperity, opening up, innovations and connecting different civilisations in Africa.
- 2. To achieve desired progress and prosperity in SDGs, Africa must ensure Infrastructure Development Projects always meet acceptable standards of among others:
  - Integrity
  - Diversity
  - Equality
  - Inclusiveness



# THE ONLY WAY TO ACHIEVE



# SUSTAINABLE GALS



































### CONCLUSION



#### My personal belief is that:

Integrity, Diversity, Equality and Inclusiveness must be emphasized more than ever before by enhancing

Africa Asia and the Pacific Accord for mutual sharing of knowledge and skills, mutual respect and trust, mutual sharing of benefits, openness, prosperity, opening up, innovations and connecting different civilizations for ultimate sustainable peace and justice.

#### I THANK YOU ALL